# First Bankers Trustshares, Inc.

1201 Broadway P.O. Box 3566 Quincy, II 62305-3566

October 30, 2009

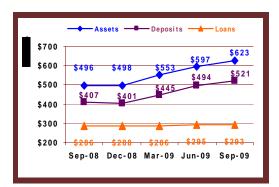
# Third Quarter 2009 Financial Highlights

# Dear Shareholders.

hit bottom and is on the way back up. What has years third quarter). While our Trust Company been the worst recession since the 1930s may be is down slightly from last years record earnover. Unfortunately, there has been a lot of dam- ings, it is impressive that they have not deage done to business and individual's financial clined more given their national customer base statements as well as great damage to many banks and the state of the economy. (99 have been closed year to date). The recovery will be slow and moderate and additional damage Finally, we have signed a definitive agreement done will be visible for all to see in the coming to purchase a new branch in Springfield, Illiyear.

Our earnings were down for the third quarter. Third quarter earnings per share came in at \$.59 versus \$.69 last year at this time. This decrease in third quarter earnings are do to three principal right time, place and price to continue to grow factors. First, we had an extra payroll which occurred in this year's third quarter versus last years fourth quarter. This will balance out by the end of this year. (i.e. help our fourth quarter). Second, increased expenses related to FDIC insur- 2009. ance is hurting our bottom line. This will be a new reality which we must all adjust to in the Enclosed, please find your dividend check, or future. Finally, the recession is impacting our as instructed, it has been direct deposited into interest margin, as it becomes more difficult to your account. raise interest rates and fees in this business environment. We have not and will not lower our Yours sincerely, standards and stretch for sub-par investments or loans to increase income at the expense of asset ( ) Hill quality. We will monitor expenses and seek quality new revenues to continue to drive our earnings upward. We are well positioned when interest Arthur E. Greenbank rates increase in the future.

traordinary growth which we continue to experience at our existing branches both in new custom-



On the surface, it appears that the economy has ers and deposits (deposits up 28% over last

nois (our 10th location). The location is excellent, approximately 1 mile east of The White Oaks Mall on busy Wabash Avenue. We have looked at the Springfield market for years and believe this opportunity gives us an entry at the our business. This move is in keeping with our Strategic Plan approved by our Board of Directors and executed by your excellent employees. We should own this branch on November 13th,

President/CEO

This release contains information and "forward-looking We are still having a good year based on the ex-statements" that relate to matters that are not historical facts and which are usually preceded by words "may," "will," "should," "could," "would," "plan," "potential," "estimate," "project," "believe," "intend," "anticipate," "expect," "target" and similar expressions. These forward-looking statements are subject to significant risks, assumptions and uncertainties. Because of these and other uncertainties, our actual results may be materially different from those described in these forward-looking statements. The forwardlooking statements in this release speak only as of the date of the release, and we do not assume any obligation to update the forward-looking statements or to update the reasons why actual results could differ from those contained in the forward-looking statements.

#### **Investor Information**

# Stock Transfer Agent:

Illinois Stock Transfer Company 209 West Jackson Blvd, Ste 903 Chicago, IL 60606-6905 (800. 757.5755)

#### **Market Makers:**

Howe Barnes Hoefer & Arnett 222 S. Riverside Plaza 7th Flr Chicago, II 60606 (800.800.4693)

Wachovia Securities 510 Maine 9th Floor Quincy, II 62306 (800.223.1037)

Stifel Nicolas & Co., Inc. 227 W. Monroe, Suite 1850 Chicago, II 60606 (800.745.7110)

Monroe Securities, Inc 100 North Riverside Plaza, Ste | 620 Chicago, IL 60606 (312.327.2530)

### Corporate Information:

First Bankers Trustshares, Inc. Phone: (217.228.8000) Fax: (217.228.8091) Email: fbti@firstbankers.com

### Corporate Officers:

Chairman of the Board of Direc-

Donald K. Gnuse President/Chief Executive Officer Arthur E. Greenbank **Brian Ippensen S**ecretary

# Directors:

Steven E. Siebers

Carl Adams Jr. William D. Daniels Mark E. Freiburg Donald K. Gnuse Arthur E. Greenbank Phyllis J. Hofmeister Steven E. Siebers Dennis R. Williams Chairman Emeritus David E. Connor



# Financial Highlights (Dollars in thousands, except per share data) (Unaudited)

		he Three Months I nded September 30		For the Nine Months Period Ended September 30,				
Income Statement Data	2009	2008	% Chg	2009	2008	% Chg		
Net interest income	\$ 4,166	\$ 3,870	7.65%	\$ 12,180	\$ 10,909	11.65%		
Provision for loan losses	270	270	0.00%	810	810	0.00%		
Noninterest income	1,993	1,941	2.68%	6,384	5,745	11.12%		
Noninterest expense	3,946	3,487	13.16%	11,706	10,314	13.50%		
Income taxes	571	635	-10.08%	1,807	1,650	9.52%		
Net Income	\$ 1,372	\$ 1,419	-3.31%	\$ 4,241	\$ 3,880	9.30%		

	For The Three Months Period Ended September 30,						For the Nine Months Period Ended September 30,					
Ratios		2009		2008	% Chg		2009		2008		% Chg	
Return on average assets		0.79%		1.18%	-33.05%		0.88 %		1.13%		-22.12%	
Return on average stockholders' equity (Calculated by subtracting preferred stock dividends from net income and dividing by average common stockholders' equity. Common stockholders' equity is defined as equity minus preferred stock equity and plus or minus accumulated other comprehensive income (loss))		12.45%		16.19%	-23.10%		13.43%		15.33%		-12.39%	
Net interest margin		2.89%		3.44%	-15.99%		3.02%		3.40%		-11.18%	
Allowance as a percent of total loans		1.50%		1.43%	4.90%		1.50%		1.43%		4.90%	
Dividends per common share paid	\$	0.115	\$	0.115	0.00%	\$	0.345	\$	0.345		0.00%	
Earnings per common share (Calculated by dividing net income less dividends and accretion on preferred stock by the weighted average number of common stock shares outstanding)	\$	0.59	\$	0.69	-14.49%	\$	1.85	\$	1.89		-2.12%	
Book value per common share (Calculated by dividing stock-holders' equity excluding preferred stock equity and accumulated other comprehensive income (loss), by outstanding shares).	\$	19.01	\$	17.21	10.46%	\$	19.01	\$	17.21		10.46%	
	At September 30,					At December 31,						
Balance Sheet		2009		2008	% Chg		2008		2007		2006	
Assets	\$	622,841	\$	496,011	25.57%	\$	498,028	\$	438,878	\$	423,674	
Investment securities	\$	260,514	\$	138,817	87.67%	\$	146,908	\$	114,616	\$	95,773	
Loans, net of unearned income	\$	293,344	\$	286,247	2.48%	\$	288,412	\$	279,915	\$	275,974	
Deposits	\$	520,786	\$	407,458	27.81%	\$	400,844	\$	359,345	\$	355,955	
Short-term and other borrowings	\$	30,738	\$	34,227	-10.19%	\$	40,545	\$	27,088	\$	19,562	
Junior subordinated debentures	\$	15,465	\$	15,465	0.00%	\$	15,465	\$	15,465	\$	15,465	
Preferred stock equity	\$	10,075	\$	0	100.00%	\$	0	\$	0	\$	0	
Stockholders' equity (Includes preferred stock equity, does not include accumulated other comprehensive income (loss)).	\$	49,015	\$	35,251	39.04%	\$	35,866	\$	32,079	\$	28,717	

	For The Nine Months Period Ended September 30,						For The Years Ended December 31,						
Stock Value Per Common Share Information	2009			2008	% Change	2008		2007		2006			
Price/earnings ratio		6.9		7.1	-2.96%		7.8		9.5		10.3		
Stock price—High	\$	17.00	\$	21.75		\$	21.75	\$	20.00	\$	23.25		
Low	\$	15.70	\$	17.85		\$	15.60	\$	18.00	\$	18.05		
Ending	\$	17.00	\$	18.00	-5.56%	\$	18.00	\$	19.70	\$	19.00		
Book value per common share	\$	19.01	\$	17.21	10.46%	\$	17.51	\$	15.66	\$	14.02		
Price/book value per common share		0.89		1.05	-15.24%		1.03		1.26		1.36		
Common shares outstanding		2,048,574		2,048,574			2,048,574		2,048,574		2,048,574		