



# First Bankers Trustshares, Inc.

1201 Broadway  
P.O. Box 3566  
Quincy, IL 62305-3566

July 27, 2012

## Second Quarter 2012 Financial Highlights

Dear Shareholders,

We are very pleased to report a strong second quarter and first half of the year ending 6/30/12. Net interest income, non interest income and net income all set records for your company.

Earnings per share for the second quarter and the first half increased to \$.86 per share and \$1.83 per share respectively, a 21% increase for the second quarter over last year and a 47% increase over last year's first half.

Assets increased to just under \$800 million while loans grew to \$397 million or up almost 13% year over year. We are working hard to loan money to the many deserving small businesses and individuals within our markets. Additional financial data is on the back of this report.

Both operating entities (Bank and Trust Company) within our company have experienced very significant growth over the last 5 years. This growth has been well managed by a growing group of professionals working for The Company. We recently (June 2012) expanded our Personal Trust business

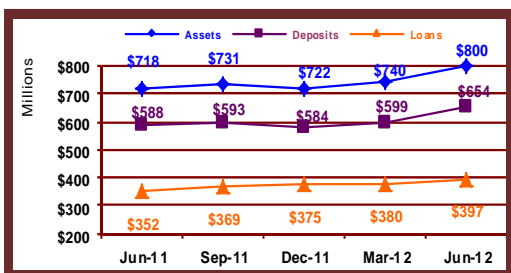
through hiring 9 new employees both in Quincy and St. Louis. Previously (last year) we expanded our Corporate Trust business with the addition of experienced professionals in our Chicago market (Total of 3 employees). We currently have 11 certified public accountants working within our organizations and 3 attorneys within our group of talented employees.

Thank you for your investment in First Bankers Trustshares, Inc. Enclosed is your dividend check or, it has been credited to your account as directed.

Yours sincerely,

Arthur E. Greenbank  
President/CEO

This release contains information and "forward-looking statements" that relate to matters that are not historical facts and which are usually preceded by words "may," "will," "should," "could," "would," "plan," "potential," "estimate," "project," "believe," "intend," "anticipate," "expect," "target" and similar expressions. These forward-looking statements are subject to significant risks, assumptions and uncertainties. Because of these and other uncertainties, our actual results may be materially different from those described in these forward-looking statements. The forward-looking statements in this release speak only as of the date of the release, and we do not assume any obligation to update the forward-looking statements or to update the reasons why actual results could differ from those contained in the forward-looking statements.



### Investor Information

#### Stock Transfer Agent:

Illinois Stock Transfer Company  
433 S. Carlton Ave  
Wheaton, IL 60187  
(800.757.5755)

#### Raymond James

222 S. Riverside Plaza 7th Flr  
Chicago, IL 60606  
(800.800.4693)

#### Wells Fargo Advisors

510 Maine 9th Floor  
PO Box 140  
Quincy, IL 62306  
(800.223.1037)

#### Stifel Nicolas & Co., Inc.

227 W. Monroe, Suite 1850  
Chicago, IL 60606  
(800.745.7110)

#### Monroe Securities, Inc

100 North Riverside Plaza,  
Ste 1620  
Chicago, IL 60606  
(312.327.2530)

### Corporate Information:

First Bankers Trustshares, Inc.  
Phone: (217.228.8000)  
Fax: (217.228.8091)  
Email: [fbti@firstbankers.com](mailto:fbti@firstbankers.com)

### Corporate Officers:

Chairman of the Board of Directors  
Donald K. Gnuse  
President/Chief Executive Officer  
Arthur E. Greenbank  
Treasurer  
Brian Ippensen  
Secretary  
Steven E. Siebers

### Directors:

Carl Adams Jr.  
William D. Daniels  
Mark E. Freiburg  
Donald K. Gnuse  
Arthur E. Greenbank  
Phyllis J. Hofmeister  
Steven E. Siebers  
Dennis R. Williams  
Merle Tiekens  
Jack Laverdiere  
Scott Cisel  
Chairman Emeritus  
David E. Connor

## Financial Highlights (Dollars in thousands, except per share data) (Unaudited)

Income Statement Data	For The Three Months Period Ended June 30,			For the Six Months Period Ended June 30,		
	2012	2011	% Chg	2012	2011	2010
Net interest income	\$ 5,021	\$ 4,715	6.49%	\$ 10,005	\$ 9,123	\$ 8,171
Provision for loan losses	360	360	0.00%	720	720	540
Noninterest income	3,151	2,455	28.35%	6,670	4,793	5,175
Noninterest expense	5,207	4,564	14.09%	10,451	9,286	8,467
Income taxes	813	637	27.63%	1,706	1,039	1,301
Net Income	\$ 1,792	\$ 1,609	11.37%	\$ 3,798	\$ 2,871	\$ 3,038

Ratios	For The Three Months Period Ended June 30,			For the Six Months Period Ended June 30,		
	2012	2011	% Chg	2012	2011	2010
Return on average assets (Excludes preferred stock dividends/accretion.)	0.94%	0.83%	13.25%	1.02%	0.74%	0.87%
Return on average common stockholders' equity (Calculated by dividing net income, excluding preferred stock dividends/accretion, by average common stockholders' equity. Common stockholders' equity is defined as equity less preferred stock and accumulated other comprehensive income or loss.)	13.69%	12.41%	10.31%	14.74%	11.11%	13.19%
Net interest margin	2.88%	2.90%	(0.69)%	2.93%	2.83%	2.81%
Allowance as a percent of total loans	1.46%	1.27%	14.96%	1.46%	1.27%	1.50%
Dividends per common share paid	\$ 0.15	\$ 0.115	30.43%	\$ 0.30	\$ 0.23	\$ 0.23
Earnings per common share (Calculated by dividing net income less dividends and accretion on preferred stock by the weighted average number of common stock shares outstanding.)	\$ 0.86	\$ 0.71	21.13%	\$ 1.83	\$ 1.24	\$ 1.32
Book value per common share (Calculated by dividing stockholders' equity, excluding preferred stock and accumulated other comprehensive income or loss, by outstanding common shares.)	\$ 25.61	\$ 22.99	11.40%	\$ 25.61	\$ 22.99	\$ 20.71

Balance Sheet	At June 30,			At December 31,		
	2012	2011	% Chg	2011	2010	2009
Assets	\$ 799,565	\$ 718,280	11.32%	\$ 721,854	\$ 690,644	\$ 623,896
Investment securities	\$ 283,457	\$ 300,697	(5.73)%	\$ 281,635	\$ 278,729	\$ 282,135
Loans, net of unearned income	\$ 396,578	\$ 351,863	12.71%	\$ 375,390	\$ 337,558	\$ 292,344
Deposits	\$ 654,484	\$ 587,976	11.31%	\$ 584,499	\$ 570,436	\$ 511,769
Short-term and other borrowings	\$ 54,348	\$ 47,048	15.52%	\$ 48,769	\$ 43,104	\$ 38,717
Junior subordinated debentures	\$ 15,465	\$ 15,465	0.00%	\$ 15,465	\$ 15,465	\$ 15,465
Preferred stock equity	\$ 10,000	\$ 10,250	(2.44)%	\$ 10,000	\$ 10,200	\$ 10,100
Stockholders' equity (Includes preferred stock and excludes accumulated other comprehensive income or loss.)	\$ 62,578	\$ 57,444	8.94%	\$ 59,446	\$ 55,286	\$ 50,287

Stock Value Per Common Share Information	For The Six Months Period Ended June 30,			For The Years Ended December 31,		
	2012	2011	% Chg	2011	2010	2009
Price/earnings ratio	6.4	8.1	(20.99)%	8.1	7.1	6.3
Stock price—High	\$ 25.00	\$ 21.05		\$ 21.50	\$ 22.01	\$ 17.10
Low	\$ 23.00	\$ 20.00		\$ 18.00	\$ 16.10	\$ 15.41
Ending	\$ 23.50	\$ 20.34	15.54%	\$ 21.04	\$ 20.10	\$ 16.10
Book value per common share	\$ 25.61	\$ 22.99	11.40%	\$ 24.08	\$ 21.98	\$ 19.62
Price/book value per common share	0.92	0.88	4.55%	0.87	0.91	0.82
Common shares outstanding	2,053,026	2,053,026		2,053,026	2,051,476	2,048,574