



Taking Care of Business...

Alan Tenhouse and his son Ross both have full-time jobs, but manage to get the job done tending to their corn and soybean crops. They both are family-oriented. So when Alan's cousin Danny Litchsinn passed away six years ago, the duo stepped in to help out his family and began renting the farmland from Danny's wife Carol. As dedicated farmers, they enjoy working outdoors within a 10-mile radius of Coatsburg.

Knowing the industry well, Alan works at A.C. McCartney Farm Equipment in Carthage while Ross works in Hannibal at the Caterpillar dealership, Altorfer, Inc. Alan has enjoyed making his 24-year career in farm sales, and Ross has been fixing his customers' problems as the service shop foreman for 15 years. They both value having flexible job schedules that allow them to get in the field when needed.

Having his bank just up the road from his workplace, Alan enjoys visiting First Bankers Trust at their Carthage location.

As a customer for nearly 45 years, he is happy to say, "They are all very good to work with and fun to tease! You just feel like you're at home." When he doesn't have time to get to the bank, he values using online banking and adds, "They've got a great system. I would recommend it to anyone!"

When the Tenhouses took over the farm operation and needed funding, Alan and Ross valued keeping Marvin Rabe as the family's ag lender. Reflecting on his experience, Alan says, "I've always had a good relationship with Marvin. He definitely understands the farming community and our operation." Ross appreciates that, "We don't have to take a lot of time off of work; a lot of stuff can be done over the phone and that helps a bunch. We just call him on his cell; he always returns your phone call and gets it done."

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